



# 2022 - 2023 Impact Report





# Impact Report

A LOOK BACK WHILE PAVING THE WAY FORWARD..

The past two years have seen tremendous growth as we continue our work to ensure health equity for all. In 2022, we expanded our work in harm reduction by adding nurse practitioners and peer recovery specialists to our teams so that we can begin prescribing low-dose buprenorphine to individuals who want to take the first step towards recovery. Hyacinth's philosophy has always been to meet our clients at whatever step in their journey that they are currently on and it's a wonderful feeling to know that we are positioned to help clients move towards recovery if, and when, they are ready.

In 2023, we began work on our strategic plan which is centered around health equity. Our four pillars focus on our clinic in Newark, housing, resource development and infrastructure. In an article in The Hill in June 2023, the authors wrote about "AIDS Amnesia". <https://thehill.com/opinion/healthcare/4719825-aids-amnesia-is-putting-womens-lives-at-risk/>.

At Hyacinth, we have seen that some donors have moved on to other causes because they believe that "AIDS is over." We are here to tell you that it is not over – and the data in this impact report will show you the work that we do to help people live with HIV and to ensure that there are no more transmissions of HIV.

We know that YOU know that the HIV epidemic is not over, and we greatly appreciate your support. Thanks for all you do to support our work.



# Board of Trustees

Hyacinth wants to thank the esteemed members of our Board of Trustees, whose invaluable contributions of their time and expertise were instrumental in advancing our mission. We are incredibly grateful for their dedication and support!

In 2023 we welcomed two new members to our Board of Trustees, Nilaja S. Ford, Founding Partner of The Law Office of Nilaja S Ford Esq; and, Pascale Thomas, Vice President with The Walt Disney Company.

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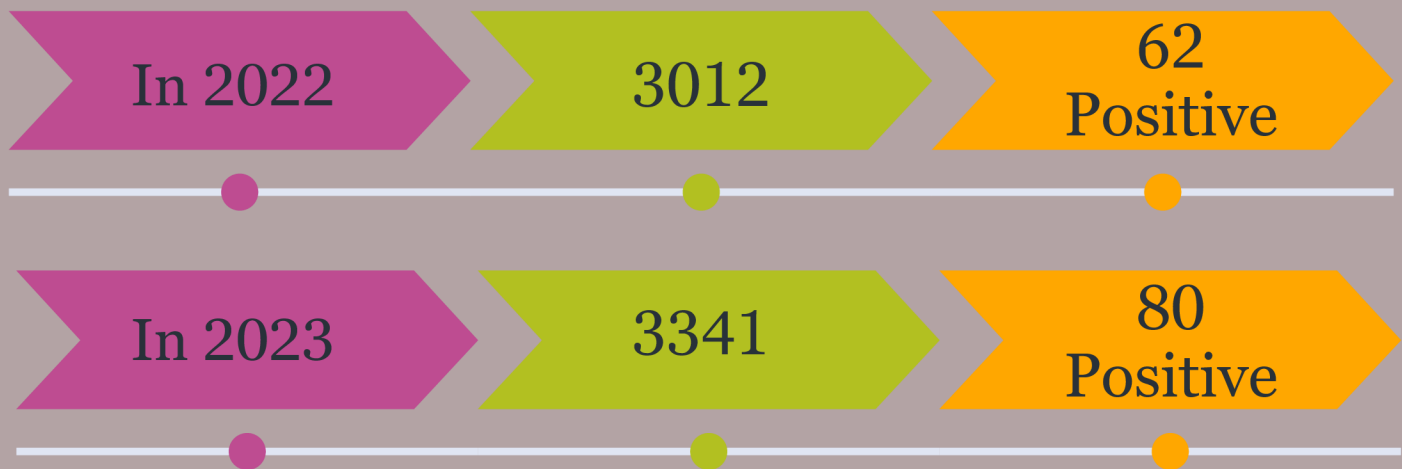
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Founder The Law Office of Nilaja S. Ford, Esq.

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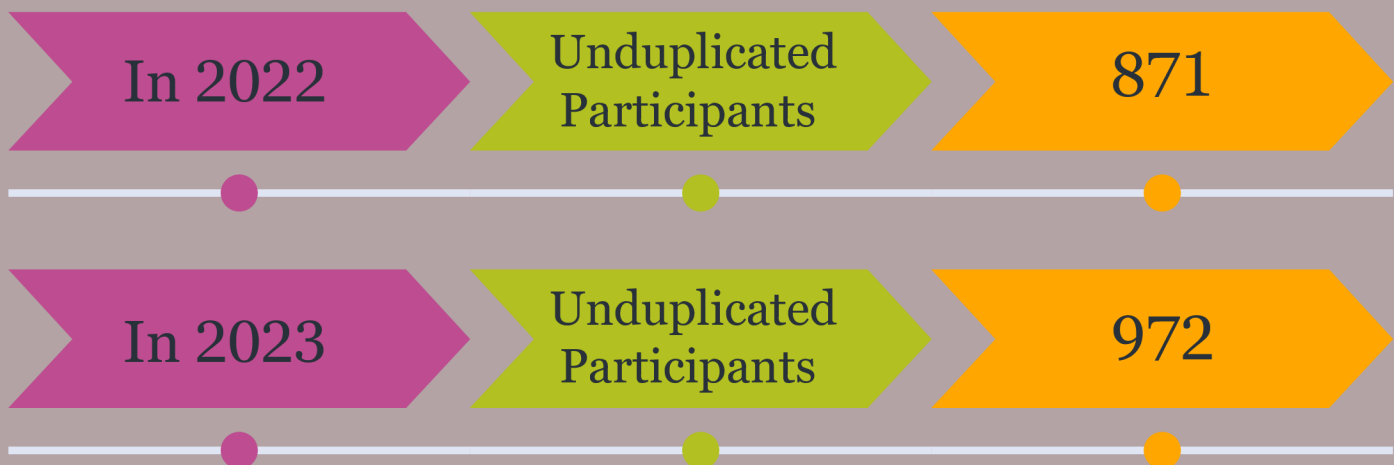
# WE WILL STOP THE SPREAD OF THE EPIDEMIC

We work to set specific and individualized prevention goals. We offer testing, prevention education (individual/group), Pre-exposure prophylaxis (PrEP) Counseling, and operate drop-in centers with syringe access programs in Jersey City, Trenton, Paterson and Plainfield. Each year, Hyacinth reaches thousands of people statewide through community outreach and prevention education efforts.

## Total Tested



## Harm Reduction Programs





## WE HELP PEOPLE LIVE WITH HIV

As HIV treatment options advance, individuals can now lead healthier lives. At Hyacinth, we're dedicated to providing comprehensive support for both the physical and emotional well-being of those in our care. Our tailored programs prioritize holistic health, addressing medical needs alongside emotional support. By adopting a "whole person" approach, we empower our clients to navigate their treatment journey effectively. Through close collaboration and access to resources, we work to suppress viral loads, improving individual health outcomes and preventing new transmissions in the community. Hyacinth has been able to provide Care & Treatment to 1,003 clients in 2022 and 1,228 in 2023.

## OUR CARE & TREATMENT PROGRAMS ENCOMPASS

Justice  
Impacted  
Discharge  
Planning

Psycho  
Social  
Counseling

Wellness  
Community  
at Hyacinth

Legal  
Assistance  
Program

Direct  
Medical  
Care

Community  
Health  
Worker  
Initiatives

Emergency  
Financial  
Assistance

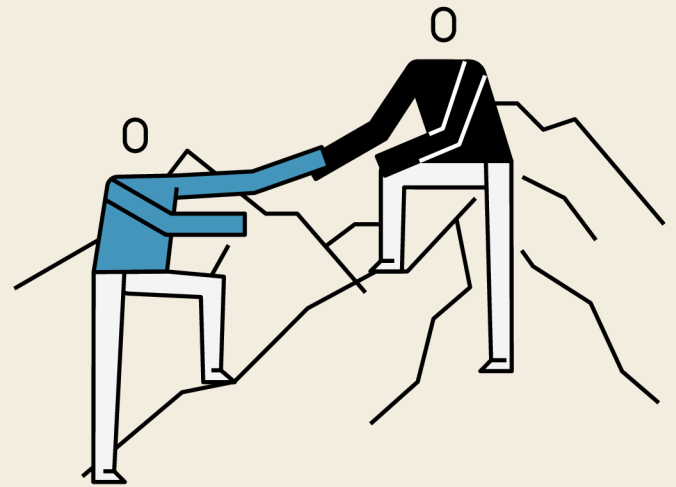
Housing  
Placement  
Assistance

Non-Medical  
& Medical  
Case Mgmt

Services are continually adapted and expanded to meet the evolving needs of the community.

# PROGRAM NUMBERS

2022



2023





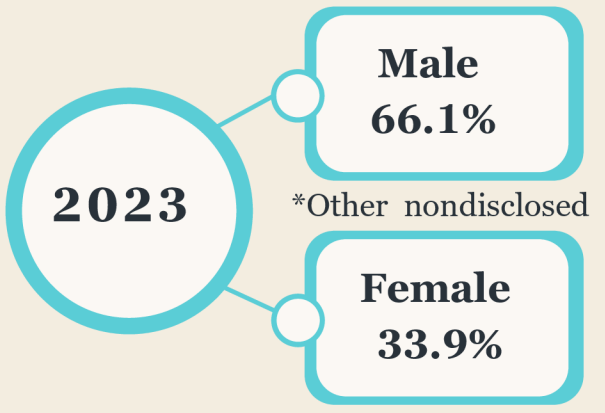
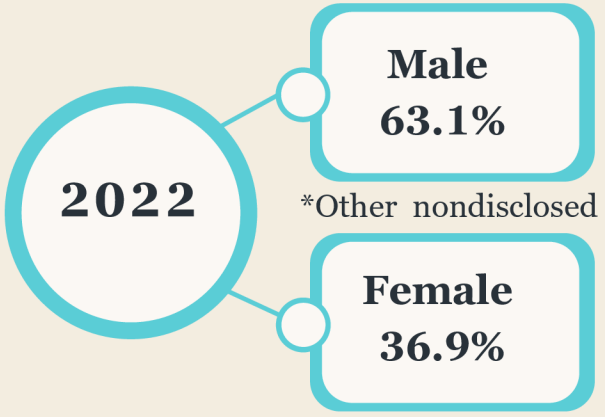
# SOLUTION

## WE PROVIDE HOUSING SOLUTIONS

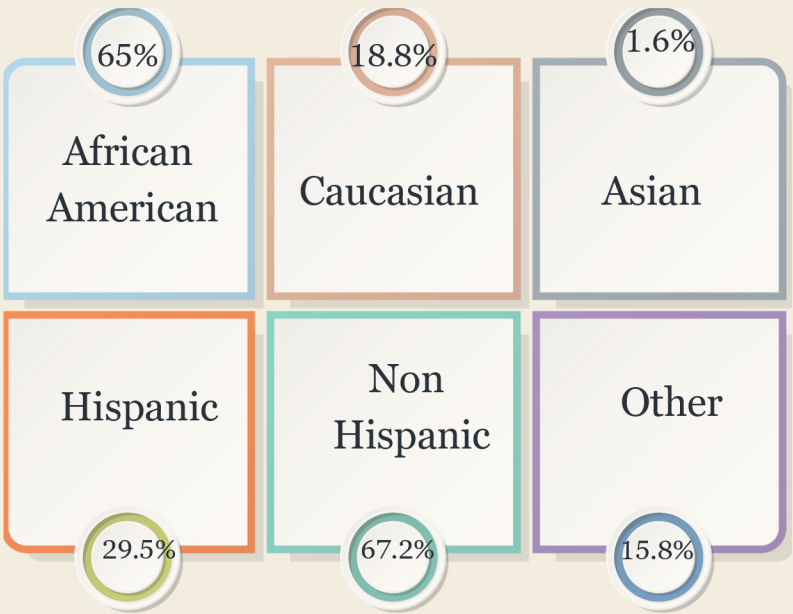
Hyacinth launched its Housing Placement Assistance program (HPA) in 2016, designed to guide individuals through three crucial phases of housing stability: Transitional Housing Placement, Permanent Housing Placement, and Housing Retention. Running parallel to these stages is a fourth phase: Homeless Prevention. The overarching objective of the program is to ensure that every participant gains access to care, prioritizes their treatment, and achieves viral suppression. Recognizing housing instability as a significant barrier to healthcare, these services underscore our holistic approach to care, addressing the comprehensive needs of every individual.

In 2022, to respond to the national Ending the HIV Epidemic initiative, we launched a program that provides temporary subsidy housing to people who are either newly diagnosed or out of care in Hudson County. We called that program PIL, which stands for Permanent Independent Living. It is a unique transitional housing program towards independent living where our eligible clients receive transitional supportive housing service in a space that is their permanent address. The PIL program is a subsidy program that gradually releases the opportunity for the client to be independent and stable. It pays for the client's rent for a few months and gradually releases more rental responsibilities to each client in a year until they become fully in charge of their total rent. While the client is in the program, the client earns to fully focus on their healthcare while saving a bit, they receive budgeting counseling, they practice healthy social routines, pay outstanding bills, find additional income opportunities and reset themselves towards permanent stability. We also extended this program to our Essex County office, which allowed us to extend a two-year subsidy service to the clients. Prior research showed a tangible relation between homelessness and poor health. People who were experiencing unstable housing had a very high viral load. This program made it evident that housing is healthcare and the support the clients receive encourages them to push forward and succeed in their personal life.

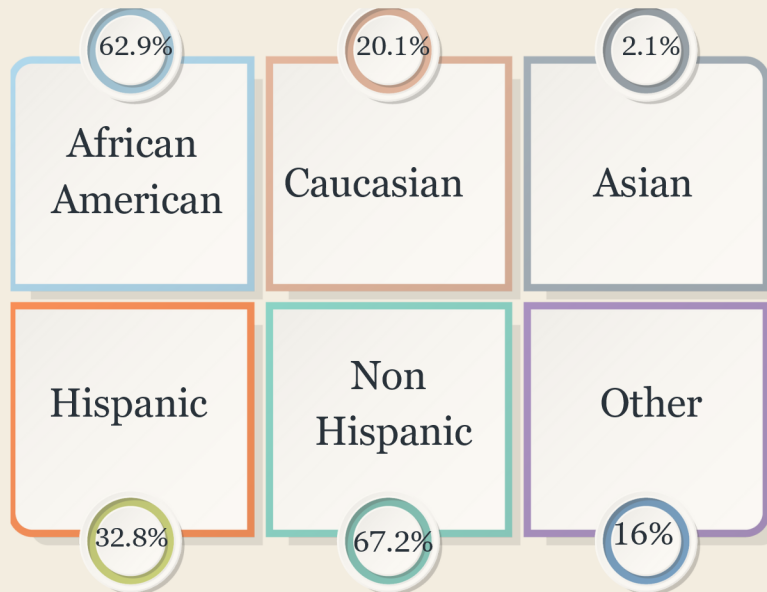
# REPRESENTATION



**2022**

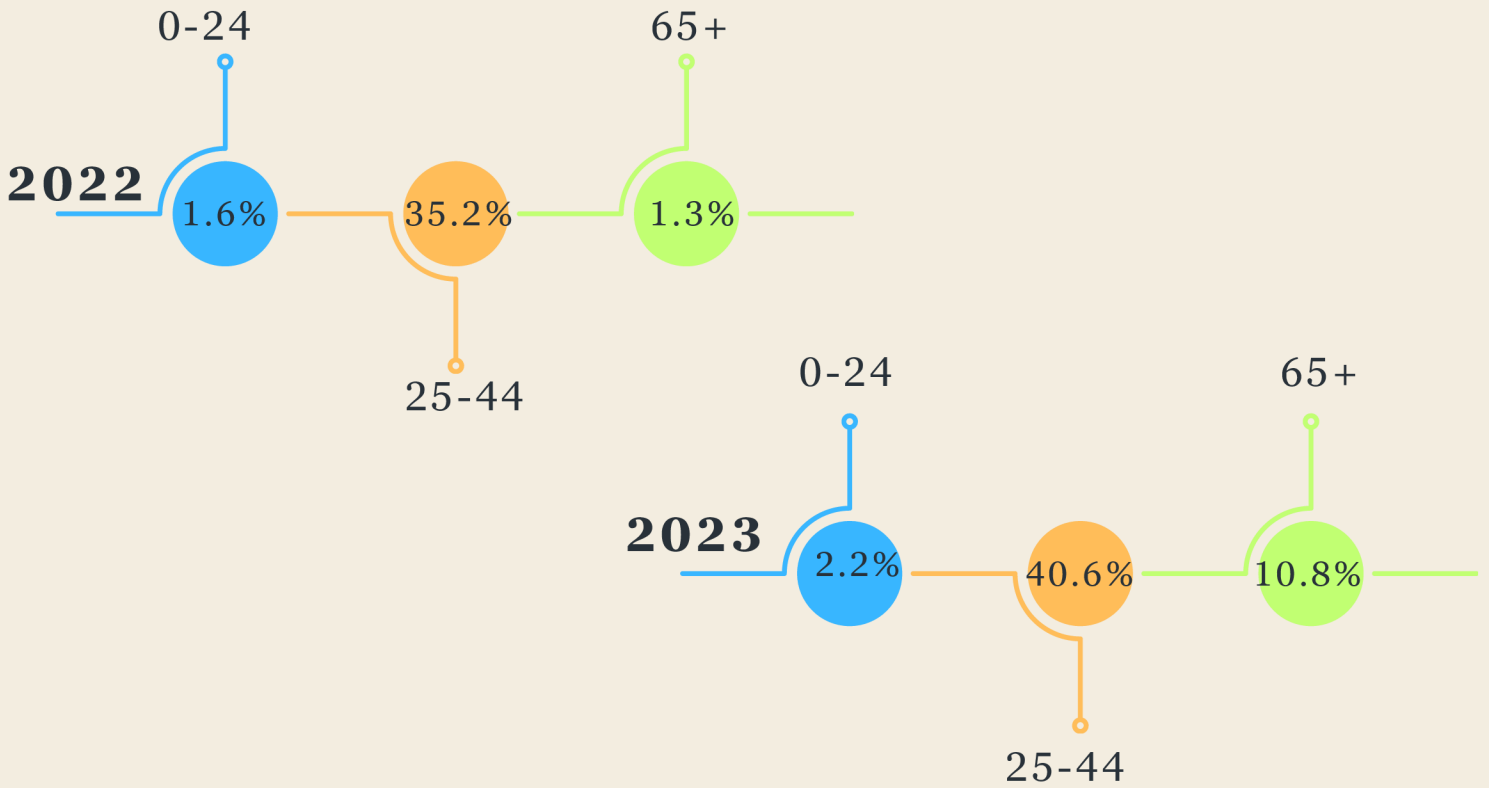


**2023**



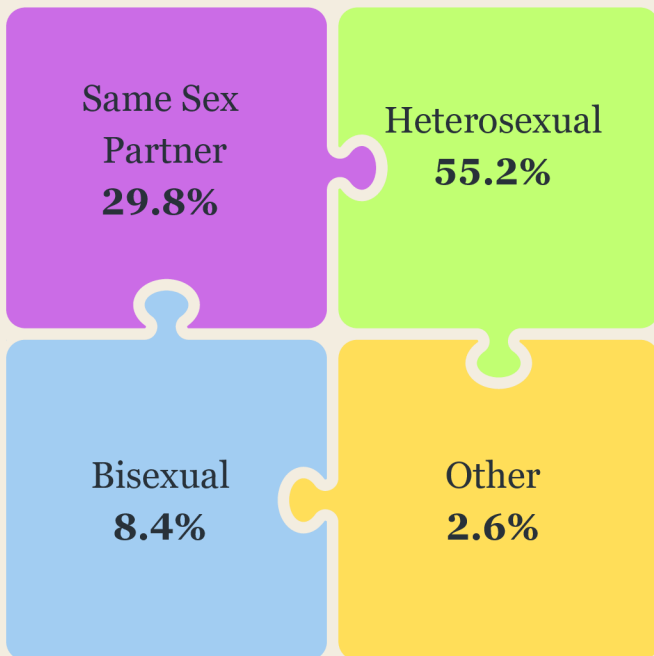


## AGE

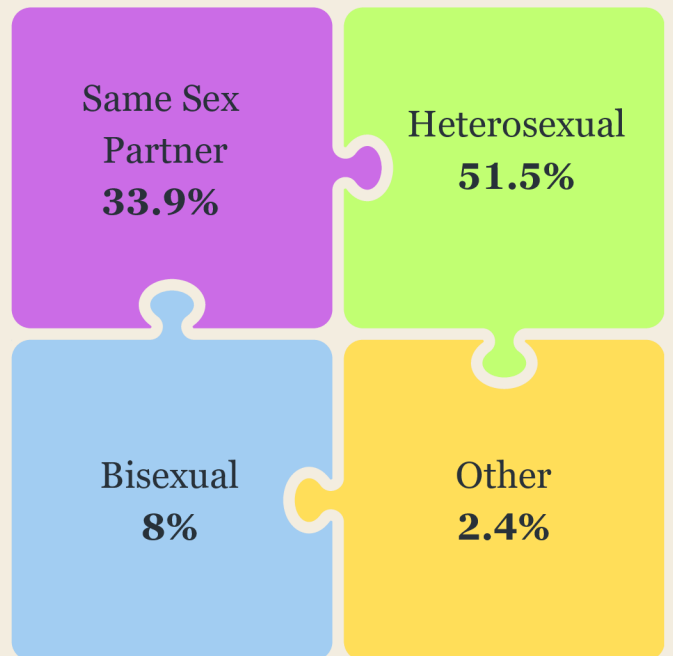


## IDENTITY

**2022**



**2023**



# Advocacy

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## OUR WORK IS STEEPED IN ADVOCACY

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### HYACINTH LEADERSHIP

Our work is steeped in advocacy for our clients, both in policy and direct service.

Our legal services programs ensure that clients have access to the financial and medical resources necessary for them to access care. We work with clients to appeal unfavorable decisions regarding access to health care and benefits. We help clients with enrollments in social security, NJ Family Care, Temporary Assistance for Needy Families (TANF), Medicare and Medicaid. If there are any issues in the application process we file appeals, if necessary.

We also work with clients on debt relief and landlord/tenant issues. While we are not attorneys, we have the capacity to represent clients at administrative hearings.

In 2022, we served 45 clients – a number that is lower than usual due to the COVID pandemic. In 2023, we served 136 clients.

Our public policy work recognizes that our clients are their own experts. In 2023, we trained 25 advocates in our Leadership Hyacinth program. Leadership Hyacinth graduates have testified at NJ budget hearings, at legislative hearings for bills that are being considered by various committees as well as the annual trek to Washington, D.C. for AIDS Watch.

In the 2022-2023 legislative calendar we fought for HIV prophylaxis (S3030), a bill that did not pass and we continue to fight for today. We successfully worked to defeat #3962/A5581, a bill that would have devastated NJ's 340b program. We also fought against bills that would have increased penalties for drug offenses or for bodily fluids used against law enforcement (S3096 and S3325).



## WE DELIVER HEALTH SERVICES

In 2014, Hyacinth initiated primary medical services from our Newark Office, introducing a comprehensive care model for HIV-positive patients. This innovative clinic provided a one-stop-shop experience, offering medical care, prescriptions, and essential supportive services under oneroof. The integration of medical services was a central element of our strategic plan, and its expansion continues to be a pivotal factor in our progress today.

Our clients, particularly those identifying as lesbian, gay, bisexual, and transgender, have expressed feeling excluded and marginalized within traditional healthcare settings. Our clinic serves as a vital resource, meeting the needs and affirming the dignity of our diverse client demographic.



## Support & Revenue

2022

2023

### Grants

Government

\$7,349,350

\$9,129,136

Corporate

93,778

189,030

### Contributions

Foundations

74,200

83,250

Annual Fund

104,573

196,718

340b Program

1,632,059

1,685,518

Miscellaneous

98,351

47,499

### Total Grants & Contributions

9,352,311

11,331,151

### Special Events Gross Income

163,779

187,630

### Financing

Net Realized & Unrealized Gains  
(Losses) on Investments, Net

(19,239)

35,624

Investment Income

5,220

7,405

### Total Financing

(14,019)

43,029

### Total Support & Revenue

9,502,071

11,561,810

## Expenses

### Program Services

Direct Client Services

3,714,179

5,075,423

Public Policy

135,938

111,990

Education, Counseling, Prevention &  
Testing Services

2,709,410

3,360,216

Mental Health

1,693,330

365,679

### Total Program Services

8,252,857

8,913,308

### Supportive Services

General & Administrative  
Development

1,293,948

1,867,515

### Total Support Expenses

1,483,209

180,861

2,048,376

### Total Expenses

9,736,066

10,961,684

### Change in Net Assets

(233,995)

600,126

### Net Assets Beginning of Year

995,488

761,493

### Net Assets End of Year

761,493


1,361,619



# Locations

 New Brunswick  
Middlesex County


317 George St., Suite 203  
New Brunswick, NJ 08901  
732-246-0204

 Plainfield  
Union County

107 Park Ave., 3rd Floor  
Plainfield, NJ 07060  
908-755-0021

 Trenton  
Mercer County


849 W. State Street  
Trenton, NJ 08618  
609-396-8322

 Newark  
Essex County

201 Washington St., Lower Level  
Newark, NJ 07108  
862-240-1461

 Jersey City  
Hudson County

48 Fairview Ave.  
Jersey City, NJ 07304  
201-432-1134

 Paterson  
Passaic County

100 Hamilton Plaza, 14th Fl  
Paterson, NJ 07505  
973-278-7636

 West New York  
North Hudson County

440 60th Street, Suite 201  
West New York, NJ 07093  
201-472-0985

## We're Social!

Want to keep up with Hyacinth? Follow us on your favorite social media channels. You can check out our website for employment opportunities or information on new locations.



Facebook:  
[@hyacinthnj](#)



Instagram:  
[@hyacinthfoundation](#)



LinkedIn:  
[@hyacinthfoundation](#)



Website:  
[www.hyacinth.org](http://www.hyacinth.org)


We couldn't have  
done it without your  
generous *support.*


## Thank you


As we celebrate our 40th year of service in 2025, we look forward to continuing this journey with you, together shaping the future.

## Mission

We fight for health equity and will use our collective voices to challenge and navigate health and social injustices. Through the employment of harm reduction and wellness principles, we work to end HIV and other related health disparities.

 [info@hyacinth.org](mailto:info@hyacinth.org)

 [www.hyacinth.org](http://www.hyacinth.org)

 732-246-0204

